

Senegal National Standard Optical Cable Tender

Article Overview

Senegal currently offers multiple fiber optic cable tenders, including domestic network expansions and resumption of cabling projects, with opportunities listed on government and aggregator platforms.

Key Tender Opportunities

- o Resumption of Fiber Optic Cabling at Headquarters A tender has been announced for the resumption of fiber optic cabling in the functional buildings of a headquarters in Senegal. The tender reference is 114650572, with a submission deadline of 17 July 2026. Interested bidders can access the full notice and apply through the BCEAO e-procurement portal .
- o Government and Private Cable Tenders SenegalTenders and GlobalTenders provide regularly updated listings of cable-related tenders, including optical fiber network installations, cabling, interconnection, and fiber optic equipment services. These platforms include tender reference numbers, submission deadlines, and purchaser information, helping suppliers and contractors make informed bidding decisions .

Market Context

Senegal's fiber optic market is expanding rapidly, driven by major projects such as the 2Africa submarine cable, commissioned by Sonatel in December 2025. This 45,000 km system with 16 fiber pairs has prompted a matching domestic fiber build-out, creating demand for:

- o Optical fiber cables: Single-mode outside-plant cables, duct and directly-buried armored backbone cables, ADSS aerial cables, and drop/distribution cables for homes and businesses. Fiber counts range from 12 to 288+ on trunk routes.
- o Ducting and civil works: HDPE microducts, hand-holes, chambers, warning tapes, and cable installation machinery. Civil infrastructure often represents a significant portion of project costs.
- o Passive network equipment: Optical distribution frames, splice closures, PLC/fused splitters, patch panels, pigtails, and street cabinets.
- o Test and splice equipment: Fusion splicers, OTDRs, power meters, light sources, and cleaving/stripping tools, with training and after-sales support being critical for repeat orders .

How to Access Tenders

- o Official Government Portals: ARMP (Autorite de Regulation des Marches Publics) and DCMP (Direction Centrale des Marches Publics) provide access to tender notices, procurement documents, and contract information.
- o Aggregator Platforms: GlobalTenders and SenegalTenders consolidate tenders from official sources, newspapers, and journals, offering search, filtering, and email alert tools for suppliers .

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o Eligibility: Companies capable of fulfilling project requirements can bid, though some tenders may have domicile, experience, or qualification restrictions depending on project complexity .

Summary

Senegal's optical cable tender landscape is active, with opportunities arising from both domestic network expansions and major international cable landings. Suppliers can access tenders via official government portals or aggregator platforms, and projects typically involve a combination of cable supply, civil works, passive network equipment, and testing tools. Staying updated through platforms like SenegalTenders or GlobalTenders ensures timely access to submission deadlines and detailed procurement requirements.

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The Government of Senegal passed a Public-Private Partnership (PPP) Law in 2021 clarifying procedures for sole

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In addition to tender information, we offer in-depth optical fibre cables market analysis, bid consultancy services, and

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KfW Entwicklungsbank Senegal has Released a tender for Optical Transmission Equipment And Ip Equipment

Senegal is an expected landing stop for the planned 2Africa cable, developed by an international consortium including

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