

Article Overview

QSFP switches in the Gulf can be procured through authorized OEM distributors, regional VARs, online marketplaces, and government tender platforms.

QSFP Product Overview

QSFP (Quad Small Form-factor Pluggable) switches support high-speed data transfer ranging from 10 Gbps to 400 Gbps per port, with variants including QSFP+, zQSFP, QSFP28, QSFP56, and QSFP112G. These switches are designed for data centers, high-density networking, and next-generation routing applications, offering flexible port configurations, thermal management, and signal integrity for demanding environments (TE Connectivity) .

Procurement Channels in the Gulf

o Authorized OEM Distributors and VADs

o Major distributors like Redington and AlJammaz operate across the GCC, providing genuine Cisco, HPE, Juniper, and other OEM QSFP switches.

o Benefits include local warranty, RMA support, bulk pricing, and project-level services.

o Ideal for enterprise deployments and large-volume procurement .

o Local Resellers and VARs

o Companies such as AlFalak and SFPS offer tested compatible modules and switches, along with installation, testing, and warranty integration.

o Suitable for mixed bills of materials, including switches, optics, and cables .

o Online Marketplaces

o Platforms like Amazon.ae, Noon, and ServerBasket provide smaller quantities or lab/test equipment.

o Pros: quick delivery, access to older or hard-to-find part numbers.

o Cons: limited or no OEM warranty, higher risk for production-critical networks .

o Direct Manufacturer Procurement

o Companies like Wolon Fiber offer custom labelling, compatibility testing, and BOM-level pricing for repeat orders.

o Useful for high-speed optical transceivers and QSFP modules with verified compatibility for Cisco, Juniper, and Arista platforms .

Government and Public Sector Procurement

Procurement of standalone QSFP switches in the Gulf region

- o GCC Tenders Gate, Global Tenders, and TendersInfo provide official tender notices, RFPs, RFQs, and procurement contracts for Gulf countries.
- o These platforms aggregate government, public sector, and private procurement opportunities, including ICT and networking equipment tenders.
- o Businesses can track bid deadlines, access tender documents, and identify high-value opportunities across Saudi Arabia, UAE, Qatar, Oman, Bahrain, and Kuwait .

Recommendations

- o For enterprise or carrier-grade deployments, prioritize authorized OEM distributors or regional VARs to ensure authenticity, warranty, and technical support.
- o For smaller-scale or lab testing, online marketplaces can provide quick access to QSFP modules.
- o Monitor GCC tender platforms for government procurement opportunities, which may include bulk QSFP switch contracts.
- o Always verify compatibility reports and technical specifications before procurement to ensure seamless integration with existing network infrastructure. By leveraging these channels, organizations in the Gulf region can efficiently procure standalone QSFP switches while balancing cost, reliability, and support requirements.

Recent technology upgrades in the UAE's QSFP optical transceiver market are centered around higher data throughput, enhanced

The global Third-Party Optical Transceivers market is projected to grow from USD 2792.01 million in 2026 to USD

GBICS Store offers top-quality SFP, QSFP28, QSFP-DD, fiber patch cords, MPO/MTP cables & rugged iTemp optics. UAE & Saudi

The platform recommends tenders based on your profile and also uses AI to identify particularly high-priority

Guidance o 15-20 min read According to World Bank data, procurement accounts for more than 12% of GDP in many Gulf

The procurement and supply chain landscape in the Gulf region is undergoing a profound transformation, driven largely by artificial

Businesses searching for international tenders in Middle East can discover verified GCC Government Tenders and Middle East

Executive summary In the last few years, the Gulf Cooperation Council (GCC) states have launched several economic

Explore high-demand procurement products and CPV-based tender opportunities frequently published in Gulf Countries.

Find business opportunities and business intelligence from public and private procurement in Gulf. Find international bid

A QSFP module is a compact, hot-pluggable optical transceiver that connects switches, routers, servers, and storage

If you are looking to buy QSFP, QSFP28 or QSFP-DD modules in the UAE, this guide gives you everything needed to make the right

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